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| **SUMMARY** |  |  |
| Meeting for: | The 1st management meeting | **Ditrolic Energy Holding** |
| Date: | 14 March 2023 |  |
| Location: | DE HQ in JB, Malaysia |  |
| Time: | 10.00-11.30am and 1.30-3.30pm |
| Prepared by: | Phillip Jin |  |

**TOPICS**

1. Understand DE’s direction and current requirement
2. Understand DE’s partnership possibility
3. Understand Envision testing bed architecture in their HQ testbed
4. Equalize both parties activities and expectation

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| **PARTICIPANTS** | |  | |
| **#** | **LITEON** |  | **Customer company name** |
| 1 | Chris Chua, HOD of Sales & Marketing | | Tham Chee Aun. CEO   * [Tham.ca@ditrolicenergy.com](mailto:Tham.ca@ditrolicenergy.com) |
| 2 | Phillip Jin, Sr. Sales manager | | Puon Swee Hong, Global head of Clean Energy   * [Wilson.puon@ditrolicenergy.com](mailto:Wilson.puon@ditrolicenergy.com) |
| 3 | Krishna Govindasamy, R&D team leader | | Michelle. Ong, Executive Director   * [Michelle.ong@ditrolicenergy.com](mailto:Michelle.ong@ditrolicenergy.com) |
| 4 | Choose an item. | | Name and title   * Email |

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| **ACTION ITEMS** | | **Ditrolic Energy** |  |  |
| # |  | **Tasks** | **Lead by** | **Due Date** |
| 1 | Company profile introduction | | Wilson | 17-Mar-23 |
| 2 | Envision facility monitoring solution architecture for their HQ | | Wilson | 17-Mar-23 |

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| **ACTION ITEMS** | | **LITEON Singapore** |  |  |
| # |  | **Tasks** | **Lead by** | **Due Date** |
| 1 | Draft testing bed proposal for LITEON EMS solution to DE | | Yang Jing | 31-Mar-23 |
| 2 | Indonesia Solar project task force (Wilson, Barrie, Marcus, KK, Gab, and Phillip) | | Phillip Jin | 31-Mar-23 |

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| **KEY NOTES** | |  |
| Case 1 | **DE’s intention and requirement:**   1. Main solar system targeted area:    1. EE for industrial HVAC facilities    2. CO2 footprint    3. ESS 2. Targeted market:    1. Small and common market and projects    2. Existing and testing bed solutions:       1. Envision: most of projects are big and mega project       2. Fusionsolar (Huawei): network fluctuation on Huawei cloud causes data transmission failures. 3.DE business model:    3. 40-50 projects, 6 different countries for 10+ years    4. Sourcing all components and DE provides integrated EnerLoop platform.    5. Serious investor, confident in IP, and multiple companies OPEX mode.    6. Offsite PPA    7. HVAC to help asset owners to get easy certification. | |
| Case 2 | **DE solar management system site survey:**   1. Checked Envision data logger system. 2. Checked Fronius, SMA, and Huawei solar inverter set up and data collection system. 3. Checked Fronius and Sony ESS system. | |
| Case 3 | **DE and LITEON testing bed discussion:**   1. LITEON will submit testing bed proposal to DE at their HQ    1. Highlight the objective, targeted outcome, estimated milestone, etc.    2. Capacity requirement ideally 1MWpeak or 500KWpeak output    3. Draft solution architecture    4. Deliverable items and requirement from DE | |
| Case 4 | **Indonesia solar PV (rooftop) project discussion:**   1. Kalimantan paper mills project 2. Energy saving from DG. Unstable grid (coal power generation), Solar power as primary. 3. Site visit in July 2023, the new factory site excavation work is on going now. Targeting by Jun, completing the construction backbones. 4. Targeting commission in Jan 2024. 5. Therefore, July to Dec 2023, tarting to complete DE+LITEON testing bed. | |
| Case 5 | 1. XX | |

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| **NAME CARDS** |  | |
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